

Beverage Industry hosts BevOps Fleet Summit

THE 12TH ANNUAL BEVOPS FLEET SUMMIT, HOSTED BY BEVERAGE INDUSTRY, is a learning and information sharing experience for warehousing, operations and fleet management professionals. This four-day conference will address business challenges and industry trends of today's beverage marketplace.

4 days to address challenges, trends

Taking place Sept. 19-22 at the Sheraton Grand at Wild Horse Pass in Chandler, Ariz., the BevOps Fleet Summit will feature keynote addresses from Enrique Gomez, vice president of operations for Bacardi North America, and Peter Skrbek, chief financial officer with Deschutes Brewery. The conference also will play host to numerous panels and breakout sessions.

The 12th Annual Ride & Drive/Equipment Demo once again will be featured at BevOps Fleet Summit, allowing attendees the opportunity to experience the best of industry fleet and equipment all in one location.

Buses will depart for Wild Horse Pass Motorsports Park at 8:40 a.m. on Sept. 21. The Parade of Vehicles Equipment Demo Ride & Drive will take place from 9 a.m. to noon with buses departing for the Sheraton Grand Resort at Wild Horse Pass shortly afterward.

The conference will conclude with a facility tour at Breakthru Beverage Arizona's 430,000-square-foot distribution facility on Sept. 22.

BevOps Fleet Summit also will feature exhibits from sponsors and exhibitor-only booths. Below is a preview from sponsors and exhibitors:

ABCO FLEET SERVICES

4427 Midlothian Turnpike
Crestwood, IL 60445
Website: abcofleetservices.com



An organization of commercial vehicle repair companies under the same family ownership since 1946, ABCO Fleet Services combines the services and expertise of American Body Co. (1946), ABCO Truck & Equipment (1987) and ABCOLEASE (2013). ABCO Fleet Services simply is a new name to encompass the different services we offer. Our continued success and growth is directly related to our management as well as our employees' dedication to serving our customers. We bend where our competitors break. We strive to become your single-source beverage transportation solution.

AIM LEASING CO.

1500 Trumbull Ave.
Girard, OH 44420
Website: aimntls.com



Aim Transportation Solutions creates custom solutions for customers to streamline the transportation segment of their business. Whether you are operating a single box truck or a fleet of tractors, we can help. Aim, comprised of Aim Leasing Co. (a NationalLease member), Aim Integrated Logistics and Aim Services Co., provides services including full-service truck leasing, commercial vehicle rentals, vehicle maintenance, integrated logistics, transportation services to the oil and gas industry, professional shop management, and vehicle sales.

APPLIED ENERGY SOLUTIONS

1 Technology Place
Caledonia, NY 14423
Website: appliedenergysol.com



At Applied Energy Solutions, we design, manufacture, market and sell a comprehensive line of battery chargers for forklifts and pallet jacks, and we specialize in Lithium Ion Class 3 pallet jack battery solutions (LithPack) and other battery-powered transportation equipment. We are the application experts when it comes to providing batteries and charging solutions for our customers. Unlike other manufacturers, we design and build our own control electronic circuit boards and transformers. Our vertical integration provides us with exceptional quality control, flexibility and speed.

BROTHER MOBILE SOLUTIONS

11030 Circle Point Road, Suite 100
Westminster, CO 80020
Website: brothermobilesolutions.com



Brother Mobile Solutions provides solutions to meet your needs. Quickly and wirelessly print the documents and labels you need from practically any mobile device, smartphone or tablet. Compact, rugged and highly advanced mobile thermal printers from Brother are designed to withstand the bumps, drops and rough handling that can happen on the road — both indoors and outdoors. Even in tough conditions, they keep performing. Print your sales receipts, customer invoices, delivery receipts, display set-up instructions, labels, receipts and more.

BYD NORTH AMERICA

1800 S. Figueroa St.
Los Angeles, CA 90015
Website: byd.com/usa



BYD has introduced the world's safest and most environmentally friendly battery to the material handling industry. Winner of the International Forklift of the Year award at CEMAT 2016, operations across the globe can now realize the tremendous performance and cost savings benefits of BYD's iron-phosphate battery. Battery technology highlights include 18-plus hours per charge; restriction-free opportunity charging with 90 complete recharge time, zero battery maintenance, 10-year full replacement warranty, no heat generation, venting or gassing. BYD's designed and built Class I and recently introduced pallet truck line, supported by a strong dealer network, are available for demos throughout North America.

CIRRUS TECH INC.

412 W. 48th St., Suite 6
Kearney, NE 68845
Website: citrustech.com



As a total solutions provider and comprehensive integrator of material handling systems, we offer world-class products, services and 24/7/365 support to customers across many industries. We have automated or software solutions implemented in 30,000-square-foot warehouses to larger 1,000,000-plus-square-foot distribution centers in both conventional existing facilities and new-build facilities. In the beverage industry, Cirrus Tech Inc. focuses on high-quality warehouse solutions that provide maximum benefits and efficiencies to our customers. Our combined 75 years of automation experience allows us to deliver the right blend of automation and common sense to our clients. Cirrus Tech's end-to-end, fully customized, turnkey warehouse solutions for the beverage industry include Cirrus Directed Picking, Cirrus Hybrid Case Picking, Cirrus Warehouse Management Systems and "The Cirrus Tech Crane System," an ASRS that provides high-density pallet storage and product replenishment designed to provide many warehouse efficiencies and also reclaim lost warehouse capacity. Cirrus Tech ... where Every Case Counts.

DIMENSIONAL INSIGHT

60 Mall Road,
Burlington, MA 01803
Website: dimins.com



Dimensional Insight's information management and delivery platform (DiveTab) gives you the necessary tools to develop and deploy information-rich applications across your business. DiveTab enables mobile workers to access data anytime, anywhere. Real-time dashboards, presentation content, marketing materials, audio and video are available on any device. Powered by our robust data engine, information is securely delivered at unprecedented speeds. There's no waiting and no need to log into multiple devices. DiveTab utilizes the latest technology to maximize processing performance. DiveTab's one-touch user interface design, interactive dashboard and robust data management technology let organizations quickly gain insight from data. The ability to access mobile reporting and analytics in real-time empowers your mobile workforce to immediately act upon data, increasing productivity. DiveTab ensures a seamless transition from one device to the other, enabling users to focus on the business at hand.

ENCOMPASS TECHNOLOGIES

420 Linden St., Suite 200
Fort Collins, CO 80524
Website: encompass8.com



Encompass provides a cloud-based software-as-a-subscription RAS and WMS in use by direct-store-delivery beverage companies in the United States, Canada, Australia and Guam. Since 2001, Encompass has worked closely with distributors to build the industry's first all-in-one RAS, WMS, WCS, reporting, routing, fleet tracking and EDI system with apps designed for both iPhone and Android to support sales execution, inventory control and voice pick. Encompass also holds patents on innovative inventory control and palletization systems.

ENERSYS

2366 Bernville Road
Reading, PA 19608
Website: enersys.com



As the global leader in stored energy solutions for industrial applications and with more than 125 years of experience, EnerSys manufactures and distributes reserve power and motive power batteries, battery chargers, power equipment, battery accessories, and outdoor equipment enclosure solutions to customers worldwide. From commerce and communication to material handling; from defense and transportation to security and sustainability, EnerSys provides powerful solutions for a world that never stops. Our motive power brands provide everything you need to take your material handling operation to the next level. EnerSys is focused on delivering secure motive power that reduces total cost of operations, extends product lifecycles, optimizes manpower resources and helps companies meet their goals for reduced environmental impact.

ENVISTA LLC

11555 N. Meridian St., Suite 300
Carmel, IN 46032
Website: envistacorp.com



enVista is a leading enterprise and supply chain consulting services firm delivering innovative solutions that improve profitability, enhance customer service and reduce waste from source to consumption. enVista's beverage operations group specializes in productivity improvement and cost-reduction solutions for beverage warehouse and delivery operations. We help our customers develop functional operating procedures, coupled with the appropriate equipment and technology, to improve their bottom line. Our solutions put beverage companies in control of their operations by linking operational best practices with performance that enables a platform for operational excellence and continuous improvement.

EPIC WORLDWIDE

1045 Palms Airport Drive
Las Vegas, NV 89119
Website: epicworldwide.com

EPICWORLDWIDE
AND THE KWIK ZIP GRAPHIC SYSTEM

Epic Worldwide's KWIK ZIP Changeable Graphic System is the best solution to a fast and cost-effective truck advertising campaign. It delivers high-quality and affordable truck graphics. Change-outs of advertising on trucks take less than 30 minutes, once the initial KWIK ZIP frame is in place. Check it out.

FORD MOTOR CO.

16800 Executive Plaza Drive
Dearborn, MI 48126
Website: ford.com/commercial-truck



Ford F-650 and F-750 trucks provide the ideal combination of value, capability and upfit readiness in the medium-duty truck segment. These attributes underscore F-650 and F-750's position as the future of medium-duty trucks. Assembled at Ford's Avon Lake Ohio assembly plant, the trucks have GVWs of up to 37,000 pounds and GCWR up to 50,000 pounds. Ford's upfit-friendly chassis developed in cooperation with leading industry body makers and clean CA's — capable of accommodating vocational bodies with little to no modification — can save time and expense. The Ford 6.7-liter Power Stroke V8 turbo diesel engine delivers standard 270 horsepower and 675 pound-feet of torque, plus available engine outputs of 300 horsepower with 700 pound-feet of torque and 330 horsepower with 725 pound-feet of torque. Power is distributed via a Ford-engineered TorqShift 6-speed automatic transmission with an available power takeoff. Ford remains the only manufacturer to offer a gasoline-powered engine in the medium-duty truck segment. The 6.8-liter V10 with 320 horsepower and 460 pound-feet of torque is available for both F-650 and F-750 models. The 6.8-liter engine can be factory-prepped for converting to compressed natural gas or liquid propane gas as cost-effective alternatives to gasoline. Optional power takeoff for the gas engine now offers stationary and live-drive mode. The 6.7-liter diesel with the TorqShift transmission comes with a five year / 250,000 drivetrain warranty; the 6.8-liter gasoline with the TorqShift transmission comes with a five year / 100,000 drivetrain warranty.

FRAZIER INDUSTRIAL CO.

91 Fairview Ave.
Long Valley, NJ 07853
Website: frazier.com



For more than 65 years, Frazier's signature blue and orange structural steel racking has been recognized for its ability to hold up to the wear-and-tear of the busiest warehouse environments. Our storage solution experts have developed cost-effective, innovative solutions for beverage applications of all sizes. A decade's worth of experience has led us to understand the need for effective order fulfillment systems to handle the beverage industry's large product makeup. Whether the answer is a standard pallet rack system, complex pick-to-belt tower or an AS/RS installation, Frazier's expert team of engineers will help each customer design the best, most cost-effective material handling solution.

FREIGHTLINER TRUCKS

4747 N. Channel Ave.
Portland, OR 97217
Website: freightliner.com

Freightliner Trucks offers a broad range of class-leading vocational and on-highway solutions, which are highly customizable to serve a variety of applications. The versatile M2 106 and M2 112 are well suited for regional haul and local pick-up and delivery applications. The New Freightliner Cascadia, a truck designed from the ground up to maximize uptime and efficiency, is available in day cab and sleeper configurations. Visit freightliner.com to explore North America's best-selling class 6-8 trucks.



GPS INSIGHT

7201 E. Henkel Way, Suite 400
Scottsdale, AZ 85255
Website: gpsinsight.com

GPS Insight is a leading supplier of GPS tracking, navigation and messaging technology for fleet-based customers. We utilize high-quality GPS hardware and add the technology, customization and enhancements our customers demand.



GREENMILE

5736 S. Semoran Blvd., Building D
Orlando, FL 32822
Website: greenmile.com



GreenMile will be demonstrating its SaaS-based route planning and fleet execution software platform at BevOps Fleet Summit. "GreenMile delivers fleet performance and visibility of drivers, merchandisers, sales people and line cleaners, providing the distributor with metrics and insights into their delivery day," says Jeff Lear, vice president of sales for GreenMile. "Our technology seamlessly integrates with existing route planning software and GPS/telematics systems, providing real-time actual-versus-plan information for the wholesaler as well as updated delivery ETA's for their end customers." Already in use at some of the largest beer wholesalers around the country, the GreenMile solution is a must-have for wholesalers looking to lower delivery costs and improve customer service levels.

HDA ARCHITECTS

16150 Main Circle Drive, Suite 100
St. Louis, MO 63017
Website: hdai.com



HDA is an authority on beverage distribution facility design and functionality having worked with over 120 Beverage Wholesalers on facility needs. Our vast experience ensures your facility will be designed to maximize your investment and control your costs. We combine our thorough understanding of the beverage industry with your specific needs to design a facility that supports your unique image and operation today and in years to come. Many parties are involved when you undertake a major construction project. HDA manages those entities on your behalf. We will bring your vision to reality and act as your extension, providing you the freedom to stay focused on your business. When you decide it's time to make an investment in your facility, HDA offers a full line of services that cover every component of your project. Whether it be investigating a site and constructing a new facility or expanding an existing facility, our team will apply our proven process to deliver a quality project time and on budget.

HINO TRUCKS

41180 Bridge St.
Novi, MI 48375
Website: hino.com



At Hino Trucks, we're changing the way we support our vehicles and customers so that your business is first. From the moment you take delivery of your Hino Insight-equipped conventional or cab-over connected vehicle, you're on the road to more uptime and lower operating costs. Combining telematics, remote diagnostics and case management in one integrated platform, Insight puts critical vehicle and driver management tools at your fingertips.

HYUNDAI FORKLIFT

6100 Atlantic Blvd.
Norcross, GA. 30071
Website: hceamericas.com



Hyundai Forklift has introduced BCS-9 stand-up counter-balanced battery lift trucks for narrow aisle operation in the beverage industry. The three new models — 15BCS-9, 18BCS-9 and 20BCS-9 — are available in 3,000-, 3,500- and 4,000-pound capacities. Like all Hyundai stand-up battery lift trucks, the smooth-running BCS-9 forklifts feature a compact design that delivers improved work efficiency and maximum space usage. The ergonomic interior includes an adjustable armrest; a large, cushioned backrest; and a contoured, minimal-effort joystick. An advanced, 3.5-inch LCD color monitor with self-diagnostic system allows the operator to control the machine. The powerful and efficient dual drive motors with 100-percent AC technology enable superior throughput with faster speed. As with all Hyundai forklifts, Hyundai BCS-9 stand-up counter-balanced battery lift trucks are protected by Hyundai's industry-leading three-year, 4,000-hour standard warranty. Hyundai Forklift also offers customized extended warranties. Check out Hyundai Forklift at BevOps 2017.

INSTRUCTIONAL TECHNOLOGIES INC.

14511 NE 13th Ave., Suite 108
Vancouver, WA 98685
Website: instructiontech.net



Instructional Technologies Inc. (ITI) provides online training and custom training services via its PRO-TREAD platform to the food and beverage logistics industry. ITI has produced more than 2,000 courses for hundreds of clients and offers a standard library of more than 140 training courses. Companies choose ITI when they need to stress safety, offer training to mobile employees, onboard new employees, certify their existing trainers and build custom training to improve operations. ITI's commitment to training is based on the principles of mastery learning, accurate record keeping and up-to-date information. This commitment ensures personnel have been effectively trained and detailed records are kept. Transportation and logistics companies choose ITI because of its powerful learning management system, flexible lesson methodologies, and engaging 3-D animations that improve retention, ensure subject matter mastery and lower the total cost of training.

ISUZU COMMERCIAL TRUCK OF AMERICA INC.

1400 S. Douglas Road, Suite 100
Anaheim, CA 92806
Website: isuzucv.com



Isuzu Commercial Truck of America Inc., headquartered in Anaheim, Calif., is the No. 1 best-selling low cab forward truck in America every year since 1986. Isuzu offers a wide range of trucks that can carry loads of 12,000 to 25,950 pounds. The low cab forward design and multiple wheelbases accommodate body lengths from 10 to 30 feet. Isuzu's diesel, gas and CNG/LPG powertrains are among the top of their class in durability and fuel efficiency. This year, Isuzu will showcase the all-new FTR with a GVWR of 25,950 pounds. It is powered by Isuzu's renowned 4HK1-TC 5.2-liter turbocharged four-cylinder diesel engine — a first in the Class 6 segment. Generating 520 pound-feet of torque and 215 horsepower, it carries a B10 durability rating of 375,000 miles — meaning that 90 percent of engines should reach that mileage before requiring an overhaul. Be sure you drive it at the Ride & Drive. For more information, call 866/441-9638 or visit isuzucv.com.

LEYMAN LIFT GATES

10335 Wayne Avenue
Cincinnati, OH 45215
Website: leymanlift.com



Dedication to quality through innovation, timely and professional service, and solutions for the challenges of material handling have enabled Leyman Lift Gates to set the standard in all-hydraulic lift gates for more than 50 years. The Leyman FXD Fold-A-Vador Extreme Duty Rail Gate employs a simple but effective design for fewer maintenance costs and lower parts inventory. Standard features include power down on demand, double motor with back-up handheld remote, largest outer mast in the industry and a life-time warranty on rollers. The Leyman FXD is available with 3,500-, 4,500-, 5,500- and 6,500-pound capacities, and 86-inch-by-84-inch, 86-inch-by-72-inch, 86-inch-by-60-inch, and 80-inch-by-42-inch platforms. It employs four hardened steel rollers (life-time warranty) with grease-able anti-friction bearings. Two hydraulic cylinders perform the lifting. A power pack enclosure houses the pump and motor. A non-electrical hose burst valve locks the gate. Other standard features include marine potted switches, smooth outer rails and recessed LED lights.

LOADEXPRESS INC.
12250 El Camino Real, Suite 116
San Diego, CA 92130
Website: loadexpress.com



LoadExpress is the online freight auction and matching marketplace where shippers and carriers deal directly without brokers. Shippers lower freight spending by receiving multiple bids from carriers while increasing coverage and service. They also will lower their broker cost by 40 to 50 percent. It's totally free to join. Carriers make more money, broaden their customer base and get paid immediately. LoadExpress is a web platform that small- to medium-sized shippers and carriers can use to manage their truck freight operations and spot market needs. Therefore, they also reduce operational costs, drive up productivity and reduce the daily hassles of logistics.

LYTX
9785 Towne Centre Drive
San Diego, CA 92121
Website: lytx.com



At Lytx, we harness the power of video and data to enable fleets to improve safety, efficiency and security. Our flagship DriveCam platform is the gold standard for driver safety, and our RAIR compliance services help DOT-regulated fleets comply with safety regulations, complementing the DriveCam program. Lytx ActiveVision service helps fleets detect and address distracted and drowsy driving, both in real-time and over time, and the Unisyn platform offers always-on-video telematics for fleets and field operations of any profile. We protect more than 2,200 commercial and government fleets worldwide that drive billions of miles each year. We empower our clients to realize significant return on investment by lowering operating and insurance costs while achieving greater efficiency, compliance and safety. Most of all, we strive to help save lives — on our roads and in our communities, every day. Lytx is privately held and headquartered in San Diego.

MERCEDES-BENZ VANS USA
303 Perimeter Center North
Atlanta, GA 30346
Website: mbvans.com



Mercedes-Benz
Vans. Born to run.

Mercedes-Benz Vans are built to build your business. Whether it's the reliable Sprinter or the innovative mid-size Metris, we have the right size van to help your business grow stronger today and down the road. Mercedes-Benz Vans. Born to Run.

MORGAN CORP.
111 Morgan Way, P.O. Box 588
Morgantown, PA 19543
Website: morgancorp.com



The ability to improve ease, efficiency and preserve product quality lends itself to greater profitability. So it makes good business sense to choose the truck body that delivers all three. Morgan Corp., the industry leader in truck body innovation and quality construction for more than 65 years, earned that title by designing and building the best bodies in the business. From dry freight and refrigerated bodies to our specially designed multi-temp bodies, Morgan offers standard features and a wide variety of options to meet the unique needs of the beverage industry. In a competition-packed market, where every challenge you face is a potential drain on your bottom-line, you can choose the best body for your business. Choose Morgan.

NAVISTAR INC.
2701 Navistar Drive
Lisle, IL 60532
Website: internationaltrucks.com



International Trucks is a manufacturer of medium-duty, heavy-duty and severe-service commercial vehicles and a subsidiary of Navistar International Corp., a holding company whose subsidiaries and affiliates also produce diesel engines, IC Bus brand school buses and OnCommand Connection connected-vehicle services. Additional information is available at internationaltrucks.com.

OMNITRACS
717 N. Harwood St., Suite 1300
Dallas, TX 75201
Website: omnitracs.com



Omnitracs is a global pioneer of fleet management, routing and predictive analytics solutions for private and for-hire fleets. Omnitrac's Routing, Dispatching and Compliance (RDC) platform is a single source of truth that allows you to manage your transportation needs for creating routes, monitoring them in real-time and managing compliance information and driver behavior. Create routes from orders, dispatch to mobile devices, and collect vehicle inspections and duty status — all from one mobile device and one backend solution. Drivers use a single device in the cab for both compliance and trip management functions, on an Android tablet or a smartphone.

PACCAR LEASING CO.

777 106th Ave. NE
Bellevue, WA 98004

PacLease, a PACCAR company, provides fleet customers with value-added transportation services and premium-quality Kenworth and Peterbilt vehicles. With independent franchises and company owned locations throughout the United States and Canada, PacLease provides customized full-service lease, rental and contract maintenance programs designed to meet specific fleet needs. At PacLease, we work with our customers to learn about the intricacies of their business in order to create customized transportation solutions for them. Along with our lease, rental and maintenance programs, we offer a suite of customized solutions: PacTrainer, a driver-training program; PacTrac, vehicle telematics to help with fleet management; PacFuel, a fuel management solution; PacTax, fuel tax management and reporting; and PacToll, a toll billing and management solution. At PacLease, we know that our business depends on your business being successful, which is why we focus on keeping your business moving forward.



PDC

150 Farm Lane, Suite 200
York, PA 17402
Website: pdcinc.us



As an independent consulting firm, our business exclusively depends on satisfied clients. We specialize in customized, engineered solutions for warehouse layouts, pay-for-performance programs, facility sizing and location, and sales and delivery optimization — from conceptual design to implementation, management and training. For more than 600 beverage clients in 31 countries, we create unique and customized solutions based on empirical analysis and operational expertise.

REHRIG PACIFIC CO.

4010 E. 26th St.
Los Angeles, CA 90058
Website: rehrigpacific.com



Rehrig Pacific Co. provides the only integrated solution of the entire delivery system including cart, lift, sled, platform and technology, along with the engineering and development of the platform that specifically fits our customers' needs. If we do not have the most optimal solution for our customer, we will develop it — as we have for more than 104 years. Rehrig Pacific helps companies that are focused on growing their businesses, decreasing their costs, improving employee retention and safety, and continuously are trying to challenge the status quo of how they do business. To see the Rehrig Delivery System in action, visit our booth or rehrigpacific.com.

ROUSH CLEANTECH/MICKEY TRUCK BODIES

ROUSH CleanTech	Mickey Truck Bodies
12170 Globe St.	1305 Trinity Ave.
Livonia, MI 48150	High Point, NC 27261
Website: ROUSHcleantech.com	Website: mickeybody.com



ROUSH CleanTech and Mickey Truck Bodies have teamed up to provide the beverage industry with a propane autogas vehicle solution that helps combat rising fuel costs and decreases a fleet's environmental footprint. ROUSH CleanTech designs, engineers and manufactures propane autogas fuel systems for Ford commercial trucks and vans and has partnered with Mickey Truck Bodies, the leading beverage body manufacturer, to help beverage distributors increase their bottom line with a domestically produced alternative fuel.

RUTHERFORD AND ASSOCIATES

1009 Productions Court
Holland, MI 49423
Website: eostar.com



eoStar by Rutherford is a comprehensive, Microsoft-based route accounting solution for the direct-store-delivery market. eoStar streamlines your business in all areas including sales, operations and administration. It integrates key functionality such as WMS, voice pick, forecasts, surveys, web orders, mobile sales and delivery into a single solution. With your data in a centralized location, you have access to accurate, up-to-the-minute information. eoStar is utilized by some of the most successful, modern beverage distribution organizations across North America. Rutherford's software suite also includes:

- eoTouch leverages the iOS operating system to provide your sales team with up-to-the-minute pricing, promotion, inventory, survey, goal information and service capabilities.
- eoWarehouse is an elegant yet sophisticated warehouse management system that allows users to dynamically manage warehouse transactions and inventory on Windows-based tablets.
- eoStarOne is a cloud-hosted route accounting solution specifically created for growing beverage distributors.

RYDER SYSTEM INC.

11690 NW. 105 St.
Miami, FL 33178
Website: ryder.com



Ryder is a FORTUNE 500 commercial fleet management, dedicated transportation and supply chain solutions company. Ryder's stock is a component of the Dow Jones Transportation Average and the Standard & Poor's 500 Index. Ryder has been named among Fortune's World's Most Admired Companies and has been recognized for its industry-leading practices in third-party logistics, environmentally friendly fleet and supply chain solutions, and world-class safety and security programs. The company is a proud member of the American Red Cross Disaster Responder Program, supporting national and local disaster preparedness and response efforts. For more information, visit ryder.com and follow us on our Online Newsroom and social media pages: Facebook, LinkedIn, Twitter, Instagram and YouTube.

SOFTEON

11700 Plaza America Drive, Suite 910
Reston, VA 20190
Website: softeon.com



Softeon announces a powerful new platform for beverage distributors handling beer, wine, liquor and other beverages. We have integrated our time-tested WMS with features from labor management, providing real-time productivity KPIs and actionable capabilities for workforce optimization. Voice capabilities are native to the WMS and now are available on mobile devices/tablets, reducing costs by eliminating third-party solutions. A new add-on is the smart fulfillment technology for wine/liquor eatches and cluster picking using Smart Carts. RAS has an add-on order entry portal with focus on self-service and on-demand analytics for customers. Financial modules come with more analytics and reporting in addition to a new and simplified user experience for transactions, route reconciliations and more. WMS works with external RAS systems, thus providing flexibility and protection of RAS investments made by distributors. The system also is on a high availability/DR environment with a private instance on the cloud and exclusive to the distributor to ensure security.

TWINLODE CORP.

51024 Portage Road
South Bend, IN 46628
Website: twinlode.com



Twinlode Corp. has been a leader in the beverage industry for more than 20 years, providing complete storage solutions for total warehouse management. Its solutions include consulting, designing and implementing solutions from concept to completion. It offers a full line of storage rack solutions, including drive-in/drive-thru, push back, pallet flow and case/carton flow rack systems, and selective and cantilever storage racks. Twinlode's patented systems are in use by the largest beverage companies around the world and have been the solution to international companies with diverse needs. Its unique double-wide design and product versatility allow its engineers to design cost-effective pallet storage and retrieval systems for all types of applications.

VEHICARE FLEET SOLUTIONS

3133 E. Kemper Road
Cincinnati, OH 45241
Website: vehicare.com



Vehicare Fleet Solutions is a global service provider of maintenance, reporting and data. We have a broad network of maintenance coverage that can be run through captive, retail or mobile shops. Our Call Center controls service orders, billing, parts, breakdown calls and many more activities to keep your fleet up and running. Our Asset Management Group works to create custom dashboards that provide you the customized information you need and the answers to make real changes to improve your fleet. Customize. Perform. Manage. Vehicare.

VIP

402 Water Tower Circle
Colchester, VT 05446
Website: public.vtinfo.com



VIP is a leader in providing innovative business solutions to the beverage industry. VIP's route accounting system includes integrated warehouse management system (WMS) functionality for put-away, receiving, replenishment, cycle counting, voice picking, truck loading, forecasting and location-based inventory. A total solution from VIP means no interfaces are needed and systems do not have communication issues with each other. VIP helps warehouses to reduce costs, gain efficiency and improve customer service. At the BevOps Fleet Summit, we will be moderating a panel on "Taking your warehouse to the next level." Join us to learn how our panel participants overcame shared industry challenges such as SKU proliferation, a changing workforce, an influx of new data and limited warehouse space. You'll hear how their use of a WMS helped them get fresher beer to market, improved staff performance, eliminated pick errors and much more.

VT HACKNEY

911 W. 5th St.
Washington, NC 27889
Website: vthackney.com



When it comes to quality, service and innovation, nobody in beverage delivery can match Hackney. Hackney has been a mainstay in the beverage industry for more than 70 years, providing delivery solutions for some of America's greatest brands. From soft drinks, to energy drinks, to sports drinks, to your favorite adult beverage, Hackney remains the leader in body and trailer beverage body design. Whatever your beverage delivery system needs or demands, Hackney is "Built To Take It." Kidron insulated and refrigerated solutions further expand our reach into the beverage industry by providing solutions for wine and craft beer requiring temperature control. Hackney aluminum vehicles are unmatched in durability and design. With our assembly sites, sales force and website, we are accessible and ready to work with you to develop the delivery solutions you need. One look makes it clear: Hackney is the world leader.

YALE MATERIALS HANDLING CORP.

1400 Sullivan Drive
Greenville, NC 28734
Website: yale.com



From mom-and-pop to big box, it delivers. Introducing the Yale MPB045VG direct-store-delivery package. Your delivery drivers face challenges every day getting product from trailer to store. With the MPB045VG, they can seamlessly move from large- to small-store format deliveries. Whether convenience store, quick-serve restaurant, grocery or big box, Yale will get you in and get you out ... without breaking a sweat.